

Thank you for buying my e-book on how to work at home on eBay.

First let me tell you a little about my experiences on eBay. I quit my job a while ago because I couldn't stand having someone tell me what to do and how to do it. So I decided to quit and try to find something new.

Well, a month later I was running low on money so I decided to sell a few things on eBay. It started slow, making about \$30-50 a week the first month, but then I started thinking about how I could make more. Then a few Ideas came to me and almost instantly I tripled my income per week. I am going to show you the steps I used (and am still using) to make \$400-500 a week.

I make this much working maybe 2 hours a day. Of course you could make a lot more if you put more time in it.

I love being my own boss. I can now do what I want when I want. I can wake up at noon and start working if I want. I don't have to listen to someone tell me what to do and how to do it. I do things the way I want and when I want.

Now I'm going to pass my knowledge of eBay money making onto you so you can live like I do!

What I do, which might be a little inconvenient for you, is I have several eBay accounts open, 1 for selling my music, books and games, one for selling home furnishings and other home items, one for sports equipment. I do this just to keep me organized. This might just cause you a lot of extra work and time, but it works for me.

First, what I do is go to seller's central on eBay and find the "Hot Item's" list. This is the absolute best way to find what is selling well on eBay. Look around at the hot list, find items that are hot. Then I use the following methods to obtain the items.

One of my methods is to go to www.craigslist.com (click on your city or type it on like this [www.\(yourcity\).craigslist.com](http://www.(yourcity).craigslist.com)). This is great for finding very inexpensive items. I sell mostly books and records on one account, and I use Craigslist.com all the time to find tons of cheap records and books.

Most of the books I buy from Craigslist.com, I get for about \$1. Then I turn around and sell them on eBay for \$5-10. Making huge profits in return.

You can also place want ads for items you want to buy. This is great if you are looking for a rare item. I've gotten tons of rare CD's for cheap by using this method. One of the rarest CD's I bought was Insane Clown Posse's The

Great Milenko album, that was only on store shelves for about 2 hours. I picked it up on Craigslist.com for \$10. Then I sold it on eBay for \$35, making me \$25.

It takes some patience on Craigslist, It might take you a week or so to find some good items, but believe me, your patience will pay off, big time.

Just get on Craigslist for an hour each day, looking for the hot items. When you find them contact the seller immediately (as sometimes the items on Craigslist don't last long).

I always make sure that I will make my money plus 50% back. You don't want to buy something on Craigslist for \$100 when its selling on eBay for \$100. Always be sure you are going to make money off the items (I know that's obvious but some people don't do enough research).

My second method is to go to garage sales, flea markets and other kinds of sales by people, not store sales.

Garage sales are excellent for getting cheap items. If you are going to garage sales, be sure you're on the road by 7:00 a.m. Most of the garage sales start at 7:30, but I've found that if you get there a little early the sellers are usually already set up and you are free to buy before the crowd gets there.

But be careful when buying at garage sales, some of those items are cheap for a reason. Toys may be broken. Shirts may have stains or holes. Board games may be missing pieces. Video games and movies may not be working, or they may be scratched. Always do a quick check on the items to make sure they're in good condition.

I've found a ton of great cheap furniture and sports equipment at garage sales.

The best thing to do is look in the classifieds of your local newspaper. Look for the garage sales. Use those to plan your course for the day. Start off at the wealthier neighborhoods, as they usually have more quality items. You can find a lot of name brand clothes for fairly low prices in the wealthier neighborhoods. These are where I usually buy the Tommy Hilfiger, DKNY, Abercrombie & Fitch and other well-known brands. Most of the clothes there are under \$10. So you can buy \$10 shirts, and sell them on eBay for \$30-60.

After the wealthier neighborhoods, go to the older neighborhoods. The houses in the older neighborhoods are usually owned by older people, and they have a lot of antiques. A lot of them don't know the value of their items, so you can usually get great bargains on rare collectibles and antiques. I have found many rare items in mint condition at the older neighborhoods.

I usually stay away from the new neighborhoods, as the

houses are usually owned by younger couples with kids. They usually don't have too many items that really stand out. They mostly have baby items, toys, clothes, cribs, other baby furniture. Nothing really worth a lot of money. Every once in a while you will find something good, but I usually stay away from those.

Also when looking in the newspaper for garage sales, be sure to look at the list of items they're selling, most people have a list of items they're selling next to the address. This is great if you're looking for specific items to buy.

Another great place to get items is flea markets. Flea markets have retail price items and garage sale items. Some of the sellers are people who own brick and mortar stores and are selling at the flea market to reach a wider audience. There is a great flea market in Houston, TX. I use this to get my records. They have several \$1 record stores. I buy them for \$1 and sell them for \$5. Since seller at flea markets are usually people just trying to get rid of things, you can usually find a great price on almost anything you're looking for. Also try to haggle with people. I do this all the time. I hardly ever pay the asking price for items at the flea market.

Be careful when buying clothes at flea markets. There are a lot of bootleg clothes there. When buying clothes, be sure to look at the shirt tag. I have seen plenty of Tommy Hilfiger shirts with Fruit of the Loom tags. This is a definite way to weed out the fake items.

Alright, here is my favorite kind of sale, estate sales. When someone passes away the family sometimes tries to sell anything they can that belonged to the deceased. Most of these items are extremely cheap, especially on the last few days of the sale.

I found this very nice record player/8 track/radio at an estate sale. They wanted \$100 for it. I was going to buy it I decided I would wait a couple days, if it was still there I'd buy it, if it wasn't that's fine. A couple days later I went there, everything at the sale was 75% off so I wound up paying \$25 for this amazing record player/8 track/radio. I sold this record player for \$175.

As I said, estate sales are my favorite. The prices always go down on the last few days, since they want to get rid of everything, no matter the cost. Sometimes these are hard to find, but when you find one, it's like hitting the jackpot at slots.

Church rummage/charity sales are also very good for cheap items. You can find a lot of great board games and books at these kinds of sale, most of them for \$1.

Another great sale is the moving sale. People would rather sell stuff they have them pack it up and move it to their new house. So you can usually get pretty good items for cheap. Some items may even be brand new. I have found a lot of mint condition items at moving sales for cheap, just

because the family didn't want to put it in a box and move it.

Remember, when at garage sales/flea markets/moving sales/estate sales, be sure to check out the item before you buy it to make sure its in good condition, because, obviously, items in bad condition won't sell.

My favorite sale of the year is the day after Thanksgiving sale, or "Black Friday" (named Black Friday because it's the day when store's make the most money). I absolutely love Black Friday. My favorite Black Friday store is Wal-Mart, because they honor advertisers ads. You will find movies, video games and CD's for, usually, under \$5.

Just last year, I bought The Simpson's Season 6 for \$15, which is selling on eBay for \$30.

Wal-Mart always has a few pallets of \$3 DVD's, which can make you a lot of money.

On Thanksgiving day, be sure to look at all the ads, and I mean ALL OF THEM! Go through them and find the cheap items, then do a search on eBay to find their final selling prices. Then decide which items you want, which ones that will make you the most money.

Most of these sales start at 6:00 am. Be sure you're at the store by 5:30. It's a mad rush when the sale begins. It's

insane for the first 30 minutes to an hour. After that it calms down, and all the good items are gone. If you want the good stuff, you need to act as crazy as the people there. I'm not talking about punching and biting people. I'm talking about getting in the action and grabbing the good stuff before someone else does, because believe me, people will just be grabbing stuff, it doesn't matter what it is. When people see items for 50-75% off, they want it.

You might want to plan out your course for the morning. Some stores have different hours. So you might want to be sure you're at each store when it opens. One little trick I use, I'm friends with some of the employees at a local store (I won't say which one). I get my friends to hide some of the items I want, so I will be sure I get one. It's kinda risky, but it's worth it with the kinds of profits you will be making.

My last method is to buy wholesale items. I use eBay's wholesale sections to get a lot of items for fairly good prices. I use this mostly for records, CD's, toys and cards.

You can usually find a lot of great wholesale items. Some of them are just people selling a bunch of items they have, instead of selling them all individually. You can usually get these at a good price. But sometimes, collectors will be bidding on these items, and the price will go way out of your price range. Which is why I usually don't buy the wholesale items on eBay. I go through there once a week to see if there is anything good.

I hope this e-book helps you make a lot of money, because it worked for me. Just start off with smaller items to get used to it, then start going for the bigger items. Just remember, it might take a month or so for you to start making a lot of money, so just be patient.

Now go out there and start making some MONEY!

Thanks and good luck,

Aaron Grimmett

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